

**Speed.**  
**The best businesses**  
**respond to their customers**  
**and market changes rapidly.**

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tgg improves:

- Business strategy
- Employee skills & training
- Consistency of your processes
- Profitability

These improvements increase  
your business' velocity

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Order to cash "iceberg"  
<https://rb.gy/wv8un3>

**Reduce response time to  
your customers by 50%  
and increase your  
profitability.**

## CORPORATE PROFILE

The Guthrie Group, Inc. (tgg) , based out of Greensboro, NC, provides management consulting, and removes any impediment to smooth, consistent uninterrupted process flow in business.

Fundamental to our approach is the scientific method, data capture, measurement & analysis, and operational change management.

We service all business industries including aerospace, government, healthcare, banking, manufacturing, pharmaceuticals, service, transportation, food and beverage, electronics, defense, consumer products, oil and gas, printing, chemicals, call centers, plastics and automotive.

## CAPABILITIES

- Assessments
- Management consulting
- Mergers & acquisitions
- Professionally facilitated Kaizen & RCFA events
- All services listed here: <https://rb.gy/204pwl>
- More than 200 billable days per month consulting capacity

## OWNERSHIP

- The Guthrie Group, Inc. is owned by Zack Guthrie, P.E. and is designated as an S corporation. tgg was started in 2000

## PATENTS

- TGG holds a patent in measuring OEE (overall equipment effectiveness) for any computer or series of computer users. US 8,515,801 B2

**Typical ROI ranges from 3 to 7x and cash neutral within 4 to 6 months**